## 7 Key Questions to ask

## When Contracting Close Protection Services

Your needs are unique, so it is important for you to get exactly what you want when hiring close protection. You want more than a standard armed guard!

It's totally fine to ask as many questions as you like when engaging with prospective close protection or personal protection services. We have consolidated the important key questions from our years in the industry.

Many questions will be asked of you in order to find out your requirements to provide the best possible level of service and to match these requirements.

Professionalism, trust and credibility are all important virtues to look for in a quality close protection service provider. Professional service providers address risks, threats and vulnerabilities and a structured manner to create a protection plan that ensures you are safe, secure and productive in your environment wherever that may be.

Here are a few questions to assist you in evaluating the best protective solution.

- 1. How do you identify and mitigate the risks that I am faced with?
- 2. Are you able to customise a protective solution to my specific needs?
- 3. What criteria do you use when recruiting personnel?
- 4. What support services do you offer?
- 5. Are you fully licenced and accredited as per the relevant licencing bodies?
- 6. How do you structure your fees and what is included and excluded?
- 7. Have you had experience with similar situations and how have you dealt with them?

There are a few things that you will need to convey to your service provider, so they are able to create a protection solution that effectively mitigates the risks and threats you are faced with. Every situation is unique. Here are the basic points that should be covered.

- Who will be protected?
  - O Who is the main protectee (principal)?
  - Are any other persons related to the principals, e.g., family, children or those with special needs also to be protected?
  - o Are all persons to be provided the same level of protection? Why or why not?
- When will they need to be protected?
  - O What hours do you want the service to cover?
  - o How long is the service required for?
    - Permanently or a short-term project
    - Only while travelling for work? To all destinations or only some?
    - In any other circumstances?

- Where will the protection be conducted?
  - At home
  - At work
  - While commuting home/work
  - While traveling
    - Domestically or Abroad?
    - Business or Personal?
  - At corporate or other events
  - At other family member activities
- What protection levels and types are required?
  - Do you require low profile protection, not wanting the attention gained from having an overt team in close vicinity at all times or do you require a more overt protection team? This should be discussed with your service provider.
  - O What type of vehicle do you usually drive?
  - Do you require a driver trained in defensive and evasive driving or will you provide one?
  - o Are you or any other party under any medication?
  - o Are there any underlying health problems?
  - o Do you have any specific language requirements?
  - What current security infrastructure do you have at your residence and workplace (Alarm monitoring, access control and trained security guards for controlling access, CCTV, etc)?
  - Do you require the services of Intelligence analysts that monitor, investigate and report on people of interest, inappropriate communications and threats, and also provide risk analysis and travel risk assessments for scheduled trips and events.
  - Do you require protective surveillance which identifies and deters potential attackers prior to any attack. This should also be discussed with your service provider.

**Arcangel Protection Services**, a member of the Arcangel Group, is a specialist executive protection, secure journey management, security consulting and training company dedicated to providing unrivalled service satisfaction to our clients.

Arcangel was formed to counter the rising threat to high-risk targets (facilities, individuals and events), and the difficulties such clients have when dealing with conventional security providers. We differentiate ourselves in that we adopt a holistic approach to protection, providing a full range of solutions to guarantee the comprehensive care and safety of each client.

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